Monthly commentary / 30.9.2024

Vontobel Fund – mtx Sustainable Emerging Markets Leaders

Marketing document for institutional investors in: AT, CH, DE, ES, FI, FR, GB, IT, LI, LU, NL, NO, PT, SE, SG (Professional Investors only).

Summary

- Emerging market equities soared towards the end of the month to return +6.7% for September.
- The mtx Sustainable Emerging Market Leaders (SEML) fund returned +6.9% (gross of fees) in September.
- The SEML fund underperformed the benchmark by -0.5% (gross of fees) during the nine months to the end of September.

Market developments

After starting the month in negative territory, emerging-market (EM) equities rebounded to track just above +1% higher, spurred by an unexpected wave of stimulus measures from Chinese authorities aimed at boosting the world's secondlargest economy. The initial announcement focused on reducing the main policy rate, cutting existing mortgage rates by 0,.5%, lowering the down payment requirement ratio for homebuyers from 25% to 15%, and injecting additional funds into local stock markets. Further market optimism was driven by the subsequent Politburo meeting, where officials reviewed the country's economic situation and discussed key policies to achieve its annual economic goals.

The market's reaction to this renewed determination was decisive, with the MSCI China Index jumping almost +24% for the month (China A onshore equities were also up approx. +23%). This exceptional performance lifted the MSCI EM Net Return Index to +6.7% for the month, almost +5% higher than developed-market (DM) equities for the month. By the end of September, the MSCI EM Index had closed the gap to the MSCI World Index to just -2%, and the MSCI China Index was approx. +7.5% ahead of the S&P 500 Index year-to-date. Within the MSCI EM Net Return Index, all sectors finished the month in positive territory, except for energy and information technology. The strongest performers were consumer discretionary, real estate, and communication services. From a country perspective, China led the pack, followed by strong performances from Hong Kong and Thailand. On the negative side, South Korea and Brazil were among the worst performers for the month.

Portfolio review

Over the course of the month, the strategy returned +6.9% (gross of fees), outperforming the benchmark by +0.2%. The primary driver of this outperformance was the positive allocation impact, with the portfolio benefiting notably from its overweight position to consumer discretionary, the top-performing sector for the month. However, stock selection within consumer discretionary detracted from performance, as did negative stock selection within IT. From a country perspective, the portfolio gained from both strong stock selection in China,

along with an overweight allocation to the country. Conversely, stock selection in South Korea and our overweight position to Brazil were among the largest detractors for the month.

As of the end of September, our portfolio held 48 companies (51 holdings, two holdings each for TSMC, Samsung Electronics and Banco Bradesco). During the month, we sold out of our holding in Hypera (health care, Brazil).

Some of the salient points for performance in September are summarized below.

Performance analysis

China: The portfolio benefited from strong stock selection in China during the month, with all top five stock contributors for September being Chinese names. Leading the gains were China proxy names like Alibaba (consumer discretionary) and Tencent (communication services), which were top performers as these stocks typically react to the broader sentiment towards Chinese equities. In the financial sector, Ping An Group and AIG Group also surged following the announcement of the stimulus package. Haier Smart Home (consumer discretionary) also gained amid the market's renewed optimism that domestic appliance manufacturers would benefit from a more confident Chinese consumer. Efforts to restimulate the real estate sector were also beneficial to companies like Haier. Finally, Trip.com (consumer discretionary) also surged on the policy stimulus announcement.

Consumer discretionary: Despite three of the top five performers for the month being consumer discretionary names, the portfolio's stock selection within the sector was a significant drag on performance. This underperformance was primarily due to the absence of key Chinese consumer names such as Meituan, PDD and JD.com.

IT: Finally, the portfolio's holding in Samsung Electronics was the biggest detractor to performance, with the stock down over -15% for the month. Although we remain confident in Samsung's progress on high-bandwidth memory (HBM) solutions and its potential to catch up with its main competitor, SK Hynix, ongoing delays in official Nvidia qualification and recent weakness in the DRAM spot price, driven by higher smartphone and PC inventories, weighed heavily on the stock. Considering the softening DRAM market and demand

concerns, we began reducing our position in Samsung. However, we believe the market's reaction has been excessive, and therefore decided not to reduce the position further.

Outlook

The official start of the easing cycle in the US, combined with decisive efforts by Chinese authorities to reinvigorate the world's second-largest economy, has provided welcome boost to EM equities. While challenges remain, expected earnings growth for EM corporates is solid, relative valuations remain attractive, and the gap between real gross domestic product (GDP) growth in the emerging and developed world is expected to widen.

Operations

EM corporates are projected to post solid earnings growth of +16% in 2024, which compares favorably with the 13% earnings growth expected in the developed world. From a regional perspective, EM Asia is set to see some of the strongest earnings growth, with South Korea (+30%) and Taiwan (+17%) standing out, driven by a reacceleration in earnings for major technology companies. China and India, the two largest countries by market capitalization in the index, are also expected to generate good earnings growth in 2024, of +11% and +15%, respectively.

Elsewhere within EM, earnings expectations have notably picked up in South Africa following the general election, with expectations of +24% earnings growth in 2024.

Looking ahead to 2025, earnings growth for EM corporates is expected to remain strong, with projections of +11%. This continues to compare favorably with forecasts for both the US (+13%) and DM (+11%). EM Asia stands out as attractive, with Taiwan predicted to deliver earnings growth of +16%. Profitability margins, such as return on equity, held up reasonably well in 2023 for the average company in the MSCI EM index (c.11%). In a similar picture to what we see for earnings, margins are expected to increase in 2024 with consensus expectations around +11.8% for the year.

Momentum

Over the past three months, analyst earnings expectations for EM corporates have increased for 2024 by +0.7%. This contrasts with the developed world where earnings expectations were revised upwards by +1.1%.

Within EM, Taiwan (+1.8%), South Korea (+1.6%) and Mexico (+1.2%) were among the largest positive revisions during the past three months.

. Valuation

Despite strong third-quarter performance, EM equities continue to look relatively attractive compared to DM equities, with 2024 earnings trading on a multiple of 13.1x and 2025 earnings trading at 11.3x. In comparison, DM equities are trading at 20.6x for 2024 earnings and 18.3x for 2025 earnings.

On a Shiller P/E basis (the cyclically adjusted price to earnings ratio that adjusts 10 years of earnings for inflation), EM equities continue to trade at a significant discount to DM equities. We believe this is a powerful signal that long-term investors should consider.

From a regional perspective, Latin America (LatAm) continues to screen as very good value with markets such as Brazil trading at 8.6x for 2024 earnings. Within EM Asia, China continues to stand out as relatively attractive trading at 9.6x for

2024 earnings, while India continues to look very expensive trading at 26.9x for 2024 earnings.

Growth

Real GDP expectations for EM economies are strong with consensus estimating that EM economies will grow by +3.9% in 2024 and +4.3% in 2025. In comparison, expected real GDP growth in the developed world is +1.7% in both 2024 and 2025.

The biggest growth in real GDP expectations for 2024 continues to come from EM Asia with economies such as India (+6.9%), Indonesia (+5%) and China (+4.8%) expected to grow the fastest. This trend is expected to continue into 2025 with India once again predicted to be one of the fastest growing economies in the world at +6.6%.

Elsewhere within EM, we note strong real GDP growth expectations in the Middle East for 2025 with economies such as Saudi Arabia and the United Arab Emirates (UAE) both expected to grow by approx. +4.5%. LatAm economies are still predicted to experience subdued growth in 2025, with Brazil and Mexico only expected to grow by +2% and +1.6% respectively.

Risk

China stimulus: Chinese authorities positively surprised markets with a bumper stimulus package in September. While the initial market reaction has been very positive, there is a risk that the measures may not sufficiently stimulate demand or restore confidence among Chinese consumers. In such a scenario, the sustainability of a recovery in Chinese equities could be called into question.

Red or blue? The US presidential election in November is likely to have a major impact on investor sentiment towards EM equities in the final quarter of the year. A potential return of Donald Trump to the White House is generally viewed as negative for EM equities, particularly due to his stance on hiking tariffs on Chinese imports.

EM performance during US easing cycles: Although a weaker US dollar is typically considered favorable for EM equities, it is not guaranteed that the current easing cycle in the US will benefit EM performance. Historical events, such as the global financial crisis, have shown that some previous easing cycles did not result in EM equity outperformance.

Hard or soft landing? A hard landing for the US economy would likely have a negative impact on EM corporate earnings. While the US economy appears to be slowing yet resilient, the delayed effects of monetary policy mean that a recession remains possible. The key question is the extent of this potential slowdown.

Goodbye inflation? While the US has officially entered its easing cycle, there battle against inflation may not yet won. A Trump victory could lead to substantial hikes in tariffs on imports, which could be inflationary.

Flows

EM equity flows have been negative year-to-date, with JP Morgan estimating outflows of approx. -\$21 billion as of September 26, 2024.

The average global investor's allocation to EM equities remains significantly underweight, with JP Morgan data suggesting it is 2-3% lower than the long-term average EM allocation.

Fund characteristics

Fund name	Vontobel Fund – mtx Sustainable Emerging Markets Leaders				
ISIN	LU0571085686				
Share class	IUSD				
Reference index	MSCI Emerging Markets TR net				
Inception date	15.7.2011				

Historical performance (net returns, in %)

Time period	Fund	Ref. index	Time period	Fund	Ref. index
MTD	6.7%	6.7%	2023	6.5%	9.8%
YTD	15.1%	16.9%	2022	-26.0%	-20.1%
1 year	21.5%	26.1%	2021	-6.3%	-2.5%
3 yrs p.a.	-2.8%	0.4%	2020	20.6%	18.3%
5 yrs p.a.	2.7%	5.7%	2019	23.1%	18.8%
10 yrs p.a.	5.8%	4.0%	2018	-15.3%	-14.8%
ITD p.a.	4.4%	2.7%	2017	49.1%	37.3%
			2016	9.6%	11.2%
			2015	-5.5%	-14.9%
			2014	8.3%	-2.2%

Past performance is not a reliable indicator of current or future performance. Performance data does not consider any commissions and costs charged when shares of the fund are issued and redeemed, if applicable. The return of the fund may go down as well as up due to changes in the rates of exchange between currencies.

Investment risks

- Investments in emerging markets entail increased liquidity and operational risks as these markets tend to be underdeveloped and more exposed to political, legal, tax and foreign exchange control risks.
- Investments in Chinese A-Shares are subject to changes in political, economic and social conditions in China as well as changes in the policies of the PRC government, laws and regulations.
- Using derivatives generally creates leverage and entails valuation risks and operational risks. Leverage magnifies gains but also losses. Over-the-counter derivatives involve corresponding counterparty risks.
- The sub-fund also includes sustainability criteria in its investment process. This may mean that the sub-fund's performance is more positive or negative than a conventionally managed portfolio.
- A company's stock price may be adversely affected by changes in the company, its industry or economic environment and prices can change quickly. Equities typically involve higher risks than bonds and money market instruments.
- The sub-fund's investments may be subject to sustainability risks. The sustainability risks that the sub-fund may be subject to are likely to have an immaterial impact on the value of the sub-funds' investments in the medium to long term due to the mitigating nature of the sub-fund's ESG approach. The sub-funds' performance may be positively or negatively affected by its sustainability strategy. The ability to meet social or environmental objectives might be affected by incomplete or inaccurate data from third-party providers. Information on how environmental and social objectives are achieved and how sustainability risks are managed in this sub-fund may be obtained from vontobel.com/sfdr.

Important legal information

This marketing document was produced by one or more companies of the Vontobel Group (collectively "Vontobel") for institutional clients, for distribution in AT, CH, DE, ES, FI, FR, GB, IT, LI, LU, NL, NO, PT, SE, SG (Professional Investors only). This document is for information purposes only and does not constitute an offer, solicitation or recommendation to buy or sell shares of the fund/fund units or any investment instruments, to effect any transactions or to conclude any legal act of any kind whatsoever. Subscriptions of shares of the fund should in any

event be made solely on the basis of the fund's current sales prospectus (the "Sales Prospectus"), the Key (Investor) Information Document ("K(I)ID"), its articles of incorporation and the most recent annual and semi-annual report of the fund and after seeking the advice of an independent finance, legal, accounting and tax specialist. This document is directed only at recipients who are "institutional clients", such as eligible counterparties or "professional clients" as defined by the Markets in Financial Instruments Directive 2014/65/EC ("MiFID") or similar regulations in other jurisdictions, or as "qualified investors" as defined by Switzerland's Collective Investment Schemes Act ("CISA").

Neither the fund, nor the Management Company nor the Investment Manager make any representation or warranty, express or implied, with respect to the fairness, correctness, accuracy, reasonableness or completeness of an assessment of ESG research and the correct execution of the ESG strategy. As investors may have different views regarding what constitutes sustainable investing or a sustainable investment, the fund may invest in issuers that do not reflect the beliefs and values of any specific investor.

Past performance is not a reliable indicator of current or future performance.

Performance data does not consider any commissions and costs charged when shares of the fund are issued and redeemed, if applicable. The return of the fund may go down as well as up, e.g. due to changes in rates of exchange between currencies. The value of the money invested in the fund can increase or decrease and there is no guarantee that all or part of your invested capital can be redeemed.

Interested parties may obtain the above-mentioned documents free of charge from the authorized distribution agencies and from the offices of the fund at 11-13 Boulevard de la Foire, L-1528 Luxembourg, the facilities agent in Austria: Erste Bank der oesterreichischen Sparkassen AG, Am Belvedere 1, A-1100 Vienna, the representative in Switzerland: Vontobel Fonds Services AG, Gotthardstrasse 43, 8022 Zurich, the paying agent in Switzerland: Bank Vontobel AG, Gotthardstrasse 43, 8022 Zurich, the European facilities agent for Germany: PwC Société coopérative -GFD, 2, Rue Gerhard Mercator B.P. 1443, L-1014 Luxembourg, Email: <u>lu_pwc.gfd.facsvs@pwc.com</u>, <u>gfdplatform.pwc.lu/facilities-</u> agent/, the information agent in Liechtenstein: LLB Fund Services AG, Äulestrasse 80, FL-9490 Vaduz. Refer for more information on the fund to the latest prospectus, annual and semi-annual reports as well as the key (investor) information documents ("K(I)ID"). These documents may also be downloaded from our website at vontobel.com/am. A summary of investor rights is available in English under: vontobel.com/vamsa-investor-information. In Spain, funds authorized for distribution are recorded in the register of foreign collective investment companies maintained by the Spanish CNMV (under number 280). The KID can be obtained in Spanish from Vontobel Asset Management S.A., Sucursal en España, Paseo de la Castellana, 91, Planta 5, 28046 Madrid. Finland: The KID is available in Finnish. The KID is available in French. The fund is authorized to the commercialization in **France**. Refer for more information on the funds to the KID. The fund authorised for distribution in the United Kingdom and entered into the UK's temporary marketing permissions regime can be viewed in the FCA register under the Scheme Reference Number 466625. The fund is authorised as a UCITS scheme (or is a sub fund of a UCITS scheme) in a European Economic Area (EEA) country, and the scheme is expected to remain authorised as a UCITS while it is in the temporary marketing permissions regime. This information was approved by Vontobel Asset Management S.A., London Branch, which has its registered office at 3rd Floor, 70 Conduit Street, London W1S 2GF and is authorized by the Commission de Surveillance du Secteur Financier (CSSF) and subject to limited regulation by the Financial Conduct Authority (FCA). Details about the extent of regulation by the FCA are available from Vontobel Asset Management S.A., London Branch, on request. The KIID can be obtained in English from Vontobel Asset Management S.A., London Branch, 3rd Floor, 70 Conduit

Street, London W1S 2GF or downloaded from our website vontobel.com/am. Italy: Refer for more information regarding subscriptions in Italy to the Modulo di Sottoscrizione. For any further information: Vontobel Asset Management S.A., Milan Branch, Piazza degli Affari 2, 20123 Milano, telefono: 0263673444, e-mail: clientrelation.it@vontobel.com. Netherlands: The Fund and its subfunds are included in the register of Netherland's Authority for the Financial Markets as mentioned in article 1:107 of the Financial Markets Supervision Act ("Wet op het financiële toezicht"). Norway: The KID is available in Norwegian. Please note that certain sub-funds are exclusively available to qualified investors in Andorra or Portugal. Sweden: The KID is available in Swedish. The fund and its sub-funds are not available to retail investors in Singapore. Selected sub-funds of the fund are currently recognized as restricted schemes by the Monetary Authority of Singapore. These sub-funds may only be offered to certain prescribed persons on certain conditions as provided in the "Securities and Futures Act", Chapter 289 of Singapore. This document was approved by Vontobel Pte. Ltd., which is licensed with the Monetary Authority of Singapore as a Capital Markets Services Licensee and Exempt Financial Adviser and has its registered office at 8 Marina Boulevard, Marina Bay Financial Centre (Tower 1), Level 04-03, Singapore 018981. This advertisement has not been reviewed by the Monetary Authority of Singapore. The fund is not authorized by the Securities and Futures Commission in Hong Kong. It may only be offered to those investors qualifying as professional investors under the Securities and Futures Ordinance. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution and if you are in doubt about any of the contents of this document, you should obtain independent professional advice. This document was approved by Vontobel (Hong Kong) Ltd., which is licensed by the Securities and Futures Commission of Hong Kong and provides services only to professional investors as defined under the Securities and Futures Ordinance (Cap. 571) of Hong Kong and has its registered office at 1901 Gloucester Tower, The Landmark 15 Queen's Road Central, Hong Kong. This advertisement has not been reviewed by the Securities and Futures Commission.

This document is not the result of a financial analysis and therefore the "Directives on the Independence of Financial Research" of the Swiss Bankers Association are not applicable. Vontobel and/or its board of directors, executive management and employees may have or have had interests or positions in, or traded or acted as market maker in relevant securities. Furthermore, such entities or persons may have executed transactions for clients in these instruments or may provide or have provided corporate finance or other services to relevant companies.

The MSCI data is for internal use only and may not be redistributed or used in connection with creating or offering any securities, financial products or indices. Neither MSCI nor any other third party involved in or related to compiling, computing or creating the MSCI data (the "MSCI Parties") makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and the MSCI Parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to such data. Without limiting any of the foregoing, in no event shall any of the MSCI Parties have any liability for any

direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

Although Vontobel believes that the information provided in this document is based on reliable sources, it cannot assume responsibility for the quality, correctness, timeliness or completeness of the information contained in this document. Except as permitted under applicable copyright laws, none of this information may be reproduced, adapted, uploaded to a third party, linked to, framed, performed in public, distributed or transmitted in any form by any process without the specific written consent of Vontobel. To the maximum extent permitted by law, Vontobel will not be liable in any way for any loss or damage suffered by you through use or

access to this information, or Vontobel's failure to provide this information. Our liability for negligence, breach of contract or contravention of any law as a result of our failure to provide this information or any part of it, or for any problems with this information, which cannot be lawfully excluded, is limited, at our option and to the maximum extent permitted by law, to resupplying this information or any part of it to you, or to paying for the resupply of this information or any part of it to you. Neither this document nor any copy of it may be distributed in any jurisdiction where its distribution may be restricted by law. Persons who receive this document should make themselves aware of and adhere to any such restrictions. In particular, this document must not be distributed or handed over to US persons and must not be distributed in the USA.

Vontobel Asset Management AG Gotthardstrasse 43, 8022 Zürich Switzerland T +41 58 283 71 11, info@vontobel.com vontobel.com/am