

## Vontobel Fund - US Equity HI (hedged)

Approved for institutional investors in: AT, CH, CL, DE, ES, FI, FR, GB, IT, LI, LU, NL, NO, SE, SG (professional investors).

### ABOUT THE QUALITY GROWTH BOUTIQUE

Founded in 1984, Vontobel Quality Growth Boutique is a New York-based global investment management firm and SEC-registered investment adviser, dedicated exclusively to managing long-only equity portfolios.

### INVESTMENT APPROACH

Through a sharp focus on bottom-up research, we seek to identify quality growth companies at reasonable prices. Our concentrated, high conviction portfolios are driven by disciplined research, not a broad market benchmark.

### INVESTMENT OBJECTIVES

To outperform the benchmark index over a full market cycle with lower-than-market volatility and to generate investment results as consistent and predictable as the earnings of the underlying companies.

### INVESTMENT PHILOSOPHY

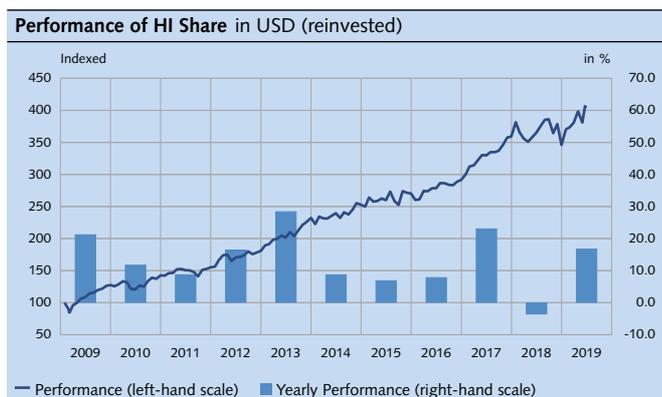
We believe long-term, stable and superior earnings growth drives long-term investment returns. We pursue this by seeking sensibly priced high quality companies that can grow earnings faster than the market on a sustainable basis.

Major equity positions	
Unitedhealth Group Inc	4.5%
Amazon Com Shs	4.4%
Mastercard Inc	4.2%
Microsoft Corp Shs	4.2%
Visa -A-	4.0%
Booking Holdings Inc	3.7%
Alphabet Inc	3.5%
Medtronic PLC	3.4%
Alimentation Couche -B-	3.3%
Berkshire Hathaway -A- Akt	2.9%

Fund Data	
Portfolio Manager	Matthew Benkendorf
Portfolio Manager location	New York
Fund domicile	Luxembourg
Fund currency	USD
Share class currency	EUR
Net asset value	298.24
Highest since launch	299.97
Lowest since launch	62.60
Fund volume in mln	3,110.96 USD
Share class volume in mln	264.91 EUR
Management fee	0.825%
TER (per 28/02/2019)	1.22%
Launch date	10/06/2008
Launch price	100.00
End of fiscal year	31. August
ISIN	LU036857038
Valor	4289839

Performance of HI Share (in EUR and %)									
	1 mth.	YTD	2018	2017	2016	3 y. p.a.	5 y. p.a.	since inception	
Fund	6.1	16.8	-3.6	23.1	7.9	13.2	11.0	198.2	
Index	7.0	18.5	-4.4	21.8	12.0	14.2	10.7	174.3	
07.14 – 06.15									
Fund	8.5		7.2		18.4		10.7		10.8
Index	7.4		4.0		17.9		14.4		10.4

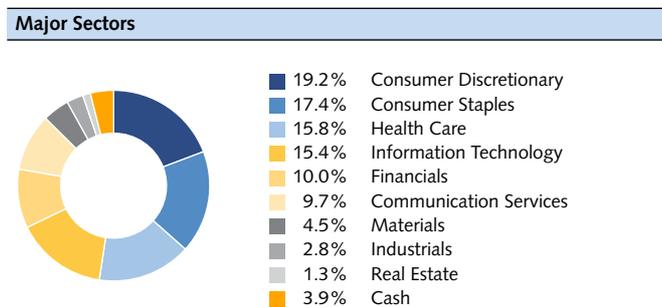
Source: Vontobel Asset Management AG. Past performance is not a guide to current or future performance. The performance data do not take account of the commissions and costs incurred on issue and redemption. The return of the fund can be a result of currency fluctuations rise or fall.



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Key Data	
Volatility*	11.18%
Sharpe ratio*	1.21
Information ratio*	negative
Tracking error*	3.63%
Jensen's Alpha*	0.74%
Beta*	0.88

\* 3 years annualized



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**Opportunities**

- + "Quality growth" investment style aimed at the preservation of capital
  - + Invests primarily in securities of companies that have relatively high long-term earnings growth and above-average profitability
  - + Broad diversification across numerous securities
  - + Possible extra returns through single security analysis and active management
  - + Gains on invested capital possible
  - + Use of derivatives for hedging purposes may increase subfund's performance and enhance returns
  - + Price increases of investments based on market, sector and company developments are possible.
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**Risks**

- This investment style may lead to more heavily concentrated positions in individual companies or sectors
  - Limited participation in the potential of single securities
  - Success of single security analysis and active management cannot be guaranteed
  - It cannot be guaranteed that the investor will recover the capital invested
  - Derivatives entail risks relating to liquidity, leverage and credit fluctuations, illiquidity and volatility.
  - Price fluctuations of investments due to market, industry and issuer linked changes are possible.
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**Important legal information:**

This marketing document is produced for institutional investors for distribution: CH.

This document is for information purposes only and does not constitute an offer, solicitation or recommendation to buy or sell shares of the fund/fund units or any investment instruments, to effect any transactions or to conclude any legal act of any kind whatsoever. Subscriptions of shares of the fund should in any event be made solely on the basis of the fund's current sales prospectus (the "Sales Prospectus"), the Key Investor Information Document («KIID»), its articles of incorporation and the most recent annual and semi-annual report of the fund and after seeking the advice of an independent finance, legal, accounting and tax specialist.

This document is directed only at recipients who are qualified investors as defined by Switzerland's Collective Investment Schemes Act («CISA»).

In particular, we wish to draw your attention to the following risks: Investments in derivatives are often exposed to the risks associated with the underlying markets or financial instruments, as well as issuer risks. Derivatives tend to carry more risk than direct investments.

Past performance is not a reliable indicator of current or future performance. Performance data does not take into account any commissions and costs charged when shares of the fund are issued and redeemed, if applicable. The return of the fund may go down as well as up due to changes in rates of exchange between currencies. The value of the money invested in the fund can increase or decrease and there is no guarantee that all or part of your invested capital can be redeemed.

Interested parties may obtain the above-mentioned documents free of charge from the authorised distribution agencies and from the offices of the fund at 11-13 Boulevard de la Foire, L-1528 Luxembourg. Refer for more information on the fund to the latest prospectus, annual and semi-annual reports as well as the key investor information documents ("KIID"). These documents may also be downloaded from our website at [vontobel.com/am](http://vontobel.com/am), the representative in Switzerland: Vontobel Fonds Services AG, Gotthardstrasse 43, 8022 Zurich, the paying agent in Switzerland: Bank Vontobel AG, Gotthardstrasse 43, 8022 Zurich., the paying agent in Germany: B. Metzler seel. Sohn & Co. KGaA, Grosse Gallusstrasse 18, 60311 Frankfurt/Main., the paying agent in Liechtenstein: Liechtensteinische Landesbank AG, Städtle 44, FL-9490 Vaduz, the paying agent in Austria Erste Bank der oesterreichischen Sparkassen AG, Graben 21, A-1010 Vienna. The KIID is available in Finnish. 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## Glossary

### **Benchmark**

An index that is used to measure the performance of an investment fund with the purpose of tracking the return of such index or of defining the asset allocation of a portfolio or of computing the performance fees.

### **Beta**

A measure of sensitivity - given as the average percentage change in the price of a fund when the market (benchmark) rises or falls by 1%. A value over (under) 1 means that on average the fund exhibits more (less) volatility than the benchmark. The figure is calculated on a 3-yearly basis.

### **Duration (Modified Duration)**

Duration is an indication of how much a bond's price could be affected by a change in interest rates.

### **Effective Duration**

Is a measure of the potential impact on a bond or portfolio price of a 1% change in interest rates across all maturities.

### **Hedging**

Where a Class of Shares is described as hedged ("Hedged Share Class"), the intention is to hedge the Net Asset Value in the Reference Currency of the Sub/Fund into the Currency of the Hedged Share Class.

### **Information ratio**

The information ratio (IR) is a ratio of portfolio returns above the returns of a benchmark to the volatility of those returns

### **Jensen's Alpha**

Yield indicator. If the average return on a security or portfolio is larger than its expected return, the alpha is positive. If the average return is smaller than expected, the alpha is negative.

### **Management Fee**

Is a fee which covers all costs relating to possible services rendered in connection with investment management and distribution. Please refer to the fund's prospectus for a complete description.

### **NAV**

The Net Asset Value (NAV) represents the value per share. It is calculated by dividing the total net asset value of the fund (the value of the fund's assets less its liabilities) by the number of shares outstanding.

### **Performance Fee**

The payment made to an Investment Manager if certain performance levels are achieved (often over and above any levels set out in the investment objective) within a set time period. Please refer to the fund's prospectus for a complete description.

### **Reference Index**

The difference to benchmark is that the reference index is not used for calculation of performance fees.

### **Sharpe Ratio**

The Sharpe ratio indicates the additional reward per unit of risk compared to a risk-free investment. It reveals how much performance was achieved at what level of risk.

### **TER**

The fees and incidental costs charged on the management of collective investment schemes are to be disclosed using the internationally recognized Total Expense Ratio (TER). This ratio expresses the sum of all fees and incidental costs charged on an ongoing basis to the collective investment scheme's assets (operating expenses) taken retrospectively as a percentage of the net assets

### **Tracking error**

Measure of the deviation of the return of a fund compared to the return of a benchmark over a fixed period of time. Expressed as a percentage. The more passively the investment fund is managed, the smaller the tracking error.

### **Volatility**

Volatility (or risk or standard deviation) is an indicator of the range of fluctuation of the annualized performance of a fund over a certain period.

### **Weighted Average Coupon (WAC)**

The coupon is the annual interest rate paid by a bond issuer on the face value of the bond.

### **Yield to Maturity**

The rate of return anticipated on a bond if it is held until the maturity date.

### **Yield to Worst**

The lowest potential yield that can be received on a bond without the issuer actually defaulting. The yield to worst is calculated by making worst-case scenario assumptions on the issue by calculating the returns that would be received if provisions are used by the issuer.