

Monthly commentary / 30.9.2024

Vontobel Fund – US Equity

Marketing document for institutional investors in: AT, CH, DE, ES, FI, FR, GB, IT, LI, LU, NL, NO, PT, SE, SG (Professional Investors only).

Investors in France should note that, relative to the expectations of the Autorité des Marchés Financiers, this fund presents disproportionate communication on the consideration of non-financial criteria in its investment policy.

Summary

- In September, the fund was up and underperformed the S&P 500.
- Sector-wise, healthcare and energy contributed positively to relative performance, whereas information technology and industrials detracted.
- The fund's largest sector overweights against the benchmark were consumer staples and healthcare, while the largest sector underweights were information technology and communication services.

Market developments

Interest-rate cuts in the US and Europe and China's announced monetary-stimulus package were the main drivers of global equity performance in September. After a slow start into the month, US equities performed in line with the global benchmark, thanks in large part to the US central bank Fed's first interest-rate cut since 2020. Solid GDP data increased expectations of an economic soft landing without a recession, with US equities finishing the month at record levels. Across the Atlantic, European equities were weak, as poor economic indicators, including deteriorating manufacturing and services Purchasing Managers Indices, weighed on investor confidence. However, performance improved towards the end of the month, partly due to interest-rates cuts in the US and Europe, combined with expectations that China stimulus would have a positive impact on exporters.

Portfolio review

Purchases:

Brown-Forman: We believe the company with its strong brands is well positioned in fast-growing segments within alcoholic spirits and offers predictable and sustainable earnings growth over the next five years. It engages in the production and distribution of alcoholic beverages, offering whiskey, scotch, tequila, vodka, liquor, and wine. Its most important and iconic brand Jack Daniel's, involved in distilling Tennessee Whiskey for over 150 years, accounts for 60% of company sales, has a loyal following from drinkers, thanks to its distinct flavor and consistent quality. It dominates the US premium-whiskey market and is by far the most relevant US whiskey company internationally. Alcohol consumption in the US has trended towards spirits and away from beer over the past decade. Of all spirits categories, whiskey and tequila have grown the fastest. Additionally, US whiskey is one of the fastest growing categories internationally.

IDEXX Laboratories: We believe IDEXX, one of the highest-quality companies in the continually growing animal health

industry, will see sustainable earnings growth. The firm continues to introduce new products and leverage significant pricing power. It engages in the development, manufacture, and distribution of products and services for the animal veterinary, livestock and poultry, dairy, and water-testing markets. The primary driver of earnings is the animal-health diagnostics business, for which the company is best known and a dominant player with a 64% market share. The primary driver of innovation with the strongest R&D track record and by far the largest R&D budget is in the companion-animal diagnostics business, which provides in-clinic diagnostic solutions, outside reference-lab services, and veterinary software and services. The razor and razor-blades business model brings high switching costs for customers who are already in the IDEXX ecosystem. This gives IDEXX significant pricing power as it continues to introduce new products for vets. The animal-health industry shows attractive growth. Pet ownership is on the up since as far back as the 1980s. Meanwhile, pet owners have demonstrated greater willingness to spend more and more on their pets, due to the humanization of pets by younger generations, and more available treatments.

Sales:

Visa: The US Department of Justice (DOJ) filed an antitrust lawsuit against Visa, alleging anticompetitive practices in its debit business. Even if DOJ wins the case, we do not expect a thesis-changing impact on Visa's concerned business. Nonetheless, Visa as the largest payment network in the country will remain in the US regulators' crosshairs. Therefore, we decided to exit our already small position versus Mastercard. We prefer the latter on a fundamental basis and because it does not have the same regulatory overhang.

Performance analysis

Top-3 contributors:

Amazon: The company showed solid trends overall. Its recently published second-quarter results with 11% revenue growth was in line with consensus expectations and at the high end of guide, while operating income came in 7% above

consensus expectations and 5% above the high end of guide. Microsoft: There was not significant fundamental news for the firm in September, but stock performance likely reflects continued confidence in Microsoft's core franchises and ability to benefit from generative artificial intelligence (AI).

Zoetis: The company reported a strong second quarter and raised its full-year guidance. Growth in the companion-animal segment was solid across all key therapies while growth in the livestock segment increased versus weakish comparison numbers and thanks to strong pricing.

Top-3 detractors:

Adobe: The company reported pretty good results across the business and all above expectations. However, the outlook for next quarter disappointed to some extent with a few moving parts (early closing of deals, timing of the holiday events this year). Additionally, there is likely some anxiety around the lack of significant AI impacts with no major signs of a big uplift from AI quite yet. Management sees strong demand but is yet to implement measures to significantly increase monetization, as their primary goal for now is looking to usage and adoption.

RB Global: There is nothing fundamental to report since the good earnings results published in the previous month. These were better than expected, and a client win in the IAA business showcased the improvement of the operations since the acquisition. Given the counter-cyclical aspects of the company's equipment-disposal business, some market repositioning around macro-economic developments is likely.

Union Pacific: Somewhat weaker US manufacturing and purchasing managers surveys are perceived as a negative for Union Pacific, as it may imply fewer goods will be shipped on the rail.

Outlook

US interest-rate policy has begun to normalize. In our view, equity investors should not be overly optimistic about aggressive rate cuts, as those would likely be driven by weaker underlying economic conditions, specifically the unemployment rate.

While the US Presidential election has the potential to be a volatile event, markets are influenced by many variables beyond the control of any single politician or political party. Over the long term, however, policy can have a more substantial impact.

The evolving geopolitical landscape presents challenges for active investors. The upcoming US Presidential election could influence the trajectory of the Israel-Hamas conflict and the Russia-Ukraine war over the next 12 months. Managing geopolitical risk is like managing economic, business, or other fundamental risks. We seek to invest in companies with predictable earnings growth, focusing on their business operations and the attributes that make them quality investments, while maintaining reasonably conservative valuation assumptions.

Fund characteristics

Fund name	Vontobel Fund – US Equity
ISIN	LU0278092605
Share class	I USD
Reference index	S&P 500 - TR
Inception date	16.3.2007

Historical performance (net returns, in %)

Time period	Fund	Ref. index	Time period	Fund	Ref. index
MTD	0.8%	2.1%	2023	25.3%	26.3%
YTD	14.3%	22.1%	2022	-15.7%	-18.1%
1 year	25.0%	36.4%	2021	18.9%	28.7%
3 yrs p.a.	9.6%	11.9%	2020	16.3%	18.4%
5 yrs p.a.	12.3%	16.0%	2019	30.6%	31.5%
10 yrs p.a.	13.0%	13.4%	2018	-0.8%	-4.4%
ITD p.a.	10.0%	10.6%	2017	25.6%	21.8%
			2016	9.3%	12.0%
			2015	7.2%	1.4%
			2014	8.9%	13.7%

Past performance is not a reliable indicator of current or future performance. Performance data does not consider any commissions and costs charged when shares of the fund are issued and redeemed, if applicable. The return of the fund may go down as well as up due to changes in the rates of exchange between currencies.

Investment risks

- A company's stock price may be adversely affected by changes in the company, its industry or economic environment and prices can change quickly. Equities typically involve higher risks than bonds and money market instruments.
- As the sub-fund focuses on companies that are domiciled and/or conduct the majority of their business in the US, it has a lower degree of risk diversification.
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