

Christian Hantel

Executive Director Asset Management

Marc van Heems

Director Asset Management

Pam Gelles

For institutional investors only / not for public viewing or distribution

Director Asset Management

October 2023

Flying High

Global Corporate Bond Outlook Q4

Fixed Income Boutique

Global Credit- 10 major topics into year-end



Macroeconomics

- 1. Is a soft landing possible?
- 2. Is inflation coming down fast enough?
- 3. Will rates remain high for longer?



Microeconomics

- 4. Which direction for credit metrics?
- 5. Are higher financing costs an issue?
- 6. How about credit ratings?



Technical Factors

- 7. What is bond issuance used for?
- 8. Is demand really so strong?

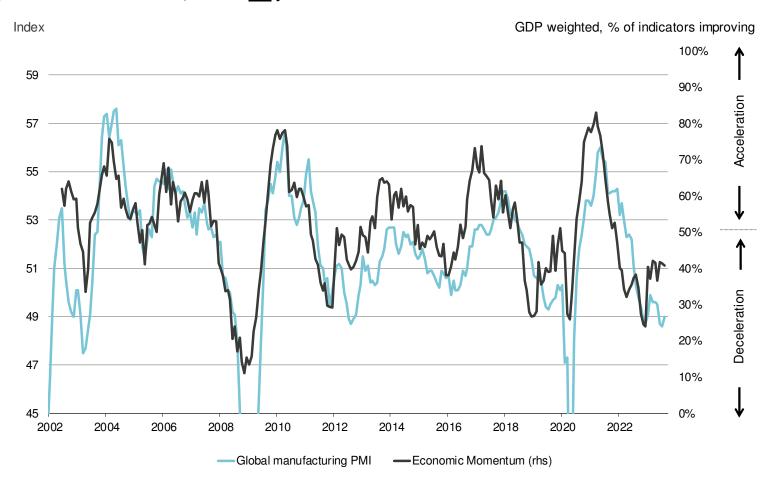


Valuation

- 9. How is the risk/ reward for credit and what to expect for returns?
- 10. Is there dispersion in the market?

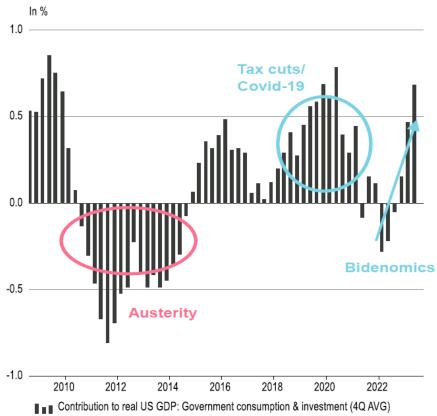
#1. Leading indicators cooling down, but a recession seems not to arrive, as...

Global economic growth momentum is weak, but has not yet ended in a recession



...fiscal spending helps the economy and the consumer remains still in good shape.

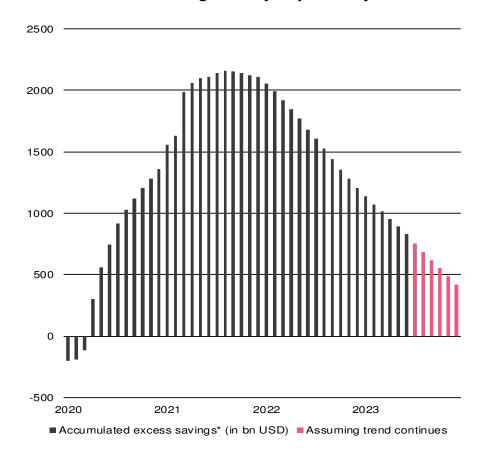
Fiscal stimulus might help to avoid a recession



Forecasts opinion; not guaranteed; and actual outcomes may differ materially.

*Actual savings versus pre-pandemic trend. Source: Refinitiv Datastream, Vontobel, 9.2023

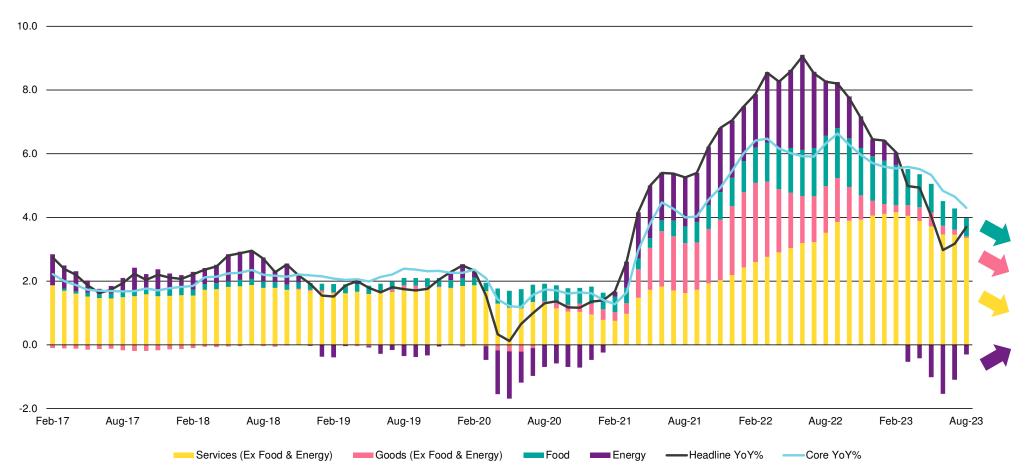
Excess covid-19 savings nearly depleted by end of 2023



#2. Headline inflation decreasing fast, but contribution from services remains high...

Macro

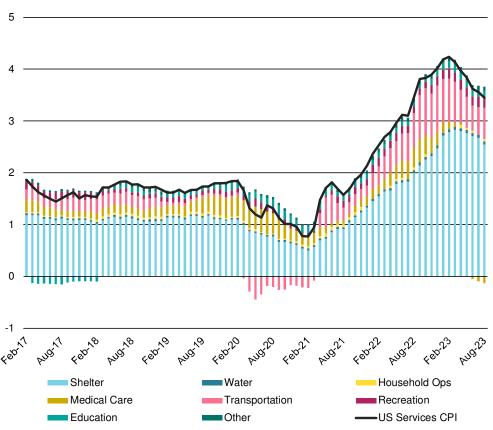
Decomposition of US inflation by contributors



Macro

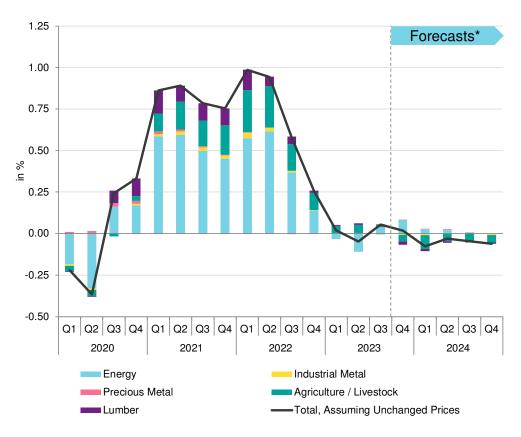
... as shelter and transportation inflation decrease only slowly.

Composition of US services inflation



Forecasts opinion; not guaranteed; and actual outcomes may differ materially. Source: Bloomberg, Goldman Sachs, Bureau of Labor Statistics (BLS), calculations by Vontobel, 9.2023

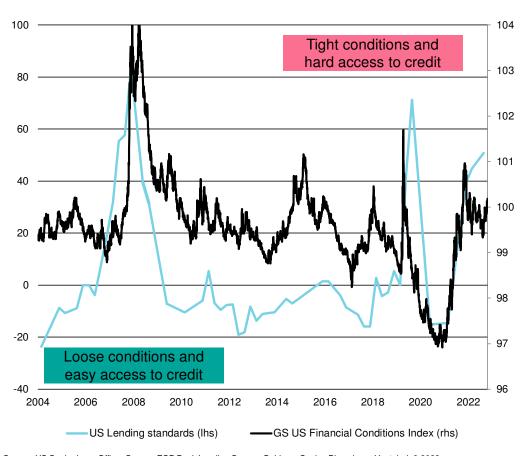
Estimated impact of commodity prices on core inflation



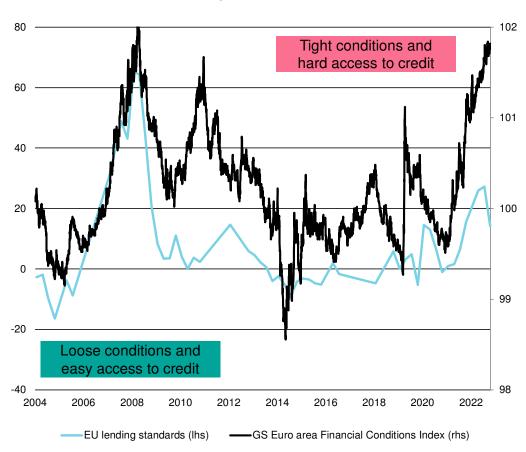
#3. Rates could remain high for now, despite reaching restrictive territory.

Macro

US: Harder access to credit allows the Fed to pause



EU: A hawkish ECB is not yet reflected in credit conditions

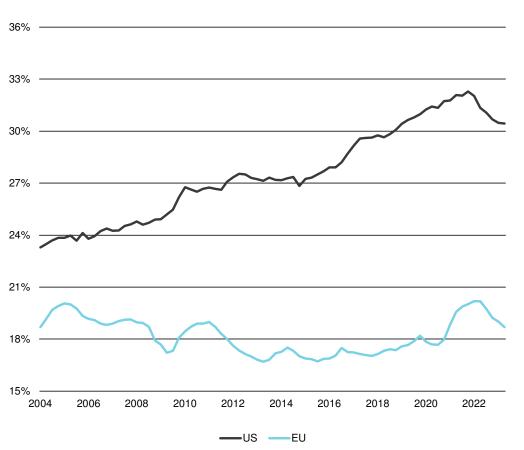


Source: US Senior Loan Officer Survey, ECB Bank Lending Survey, Goldman Sachs, Bloomberg, Vontobel, 9.2023

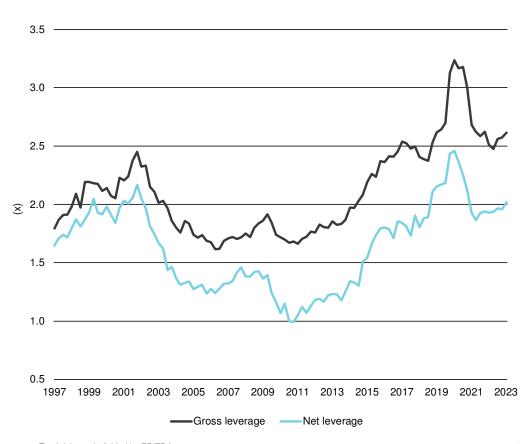
Micro

#4. Margin decline ongoing but credit metrics remain solid...

Margins decline but from very high levels

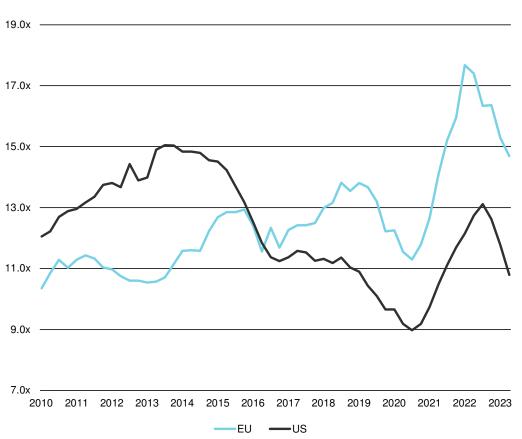


Leverage improved and is now consolidating

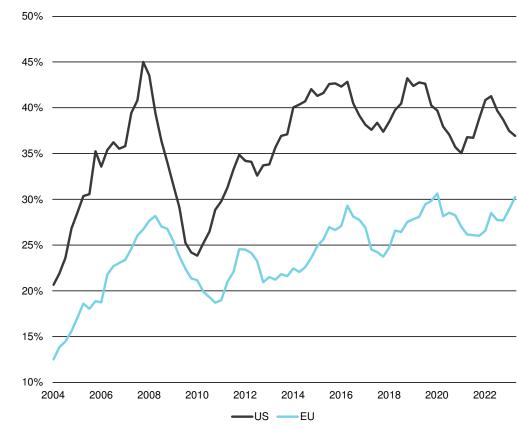


...while companies get more prudent.

Interest coverage ratio deteriorating recently



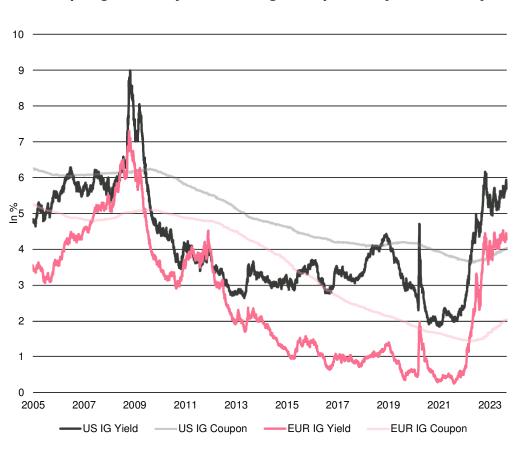
Earnings payout ratio moderate and trending lower



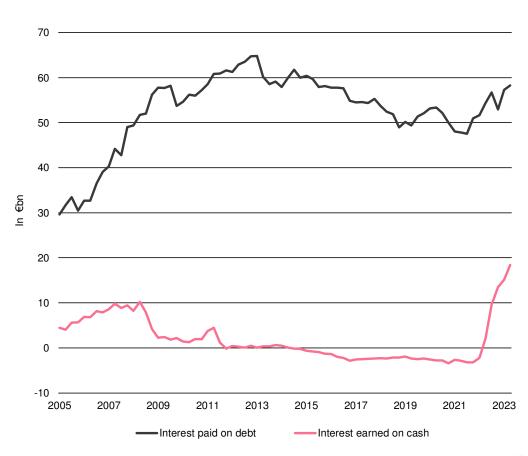
#5. Financing costs increased substantially but much less on a net basis.

Micro

Yields up significantly, but average coupon only moderately



Higher cost of debt mitigated by the interest earned

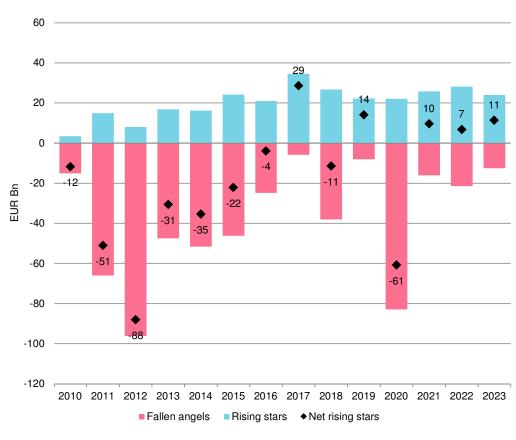


#6. Positive rating trend for both, US and European credit, which...

Micro



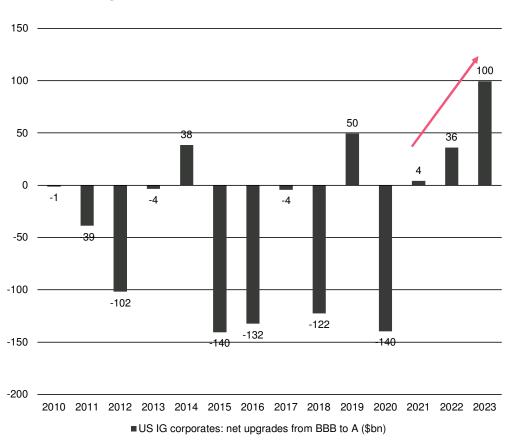
Europe



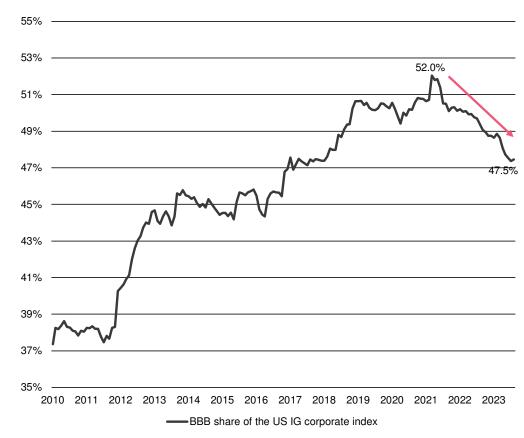
... also translates into an improved rating composition within the IG Index.

Micro

Positive rating trend within Investment Grade



Rating upgrades translate into better quality of IG indices



Source: BofA ML, Vontobel, 9.2023.

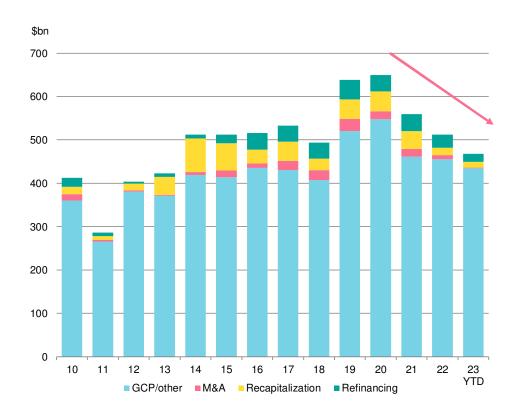
Technicals

#7. Issuance slowing down, even more in the US than in Europe.

USD IG gross issuance by use of proceeds



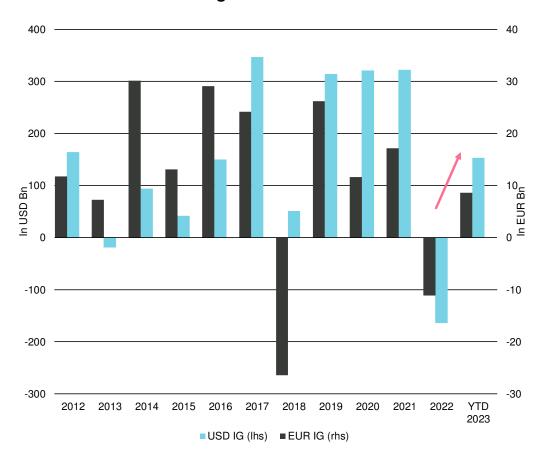
EUR IG gross issuance by use of proceeds



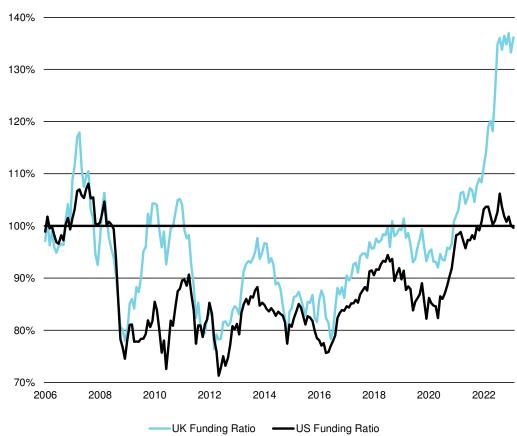
Technicals

#8. Demand for IG is expected to remain strong, driven by institutional investors...

Fund flows are recovering from 2022 levels



UK Pension Funding Ratios improved significantly

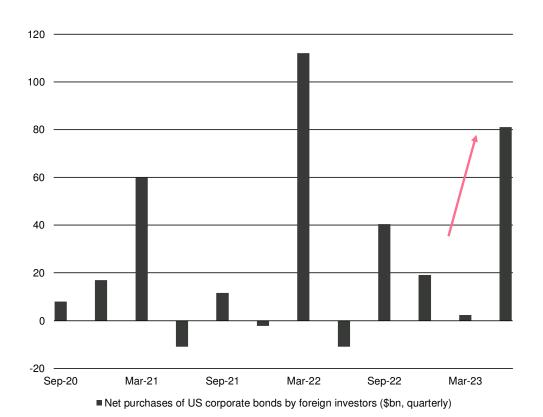


Source: JP Morgan, EPFR data based on US IG fund flows, Pension Protection Fund UK, Vontobel, 9.2023.

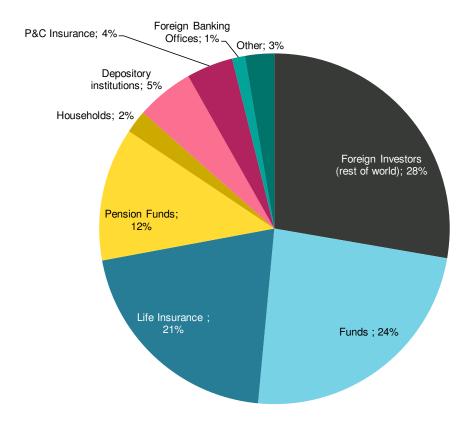
Technicals

... and foreign investors, which are large holders of USD bonds.

Increasing foreign demand



Foreign buyers remain a large buyer base of global credit



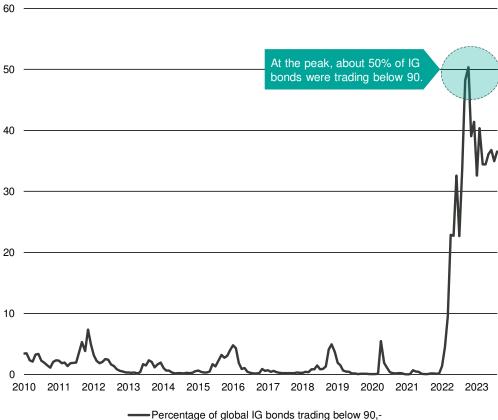
Source: BofA ML, Vontobel, 9.2023.

#9. The risk reward of corporate bonds improved since 2022 ...

Bond yields compare favorably versus dividend yields



Very high amount of low cash price bonds (IG Index)



Source: Vontobel, Bloomberg, BofA ML Corporate Bond Index family, Barclays Bloomberg Global Agg Corporate Index, as of 9.2023.

Valuation

... and typically, credit performs well after the last rate hike by central banks.

Performance of IG credit after the last rate hike, in the previous hiking cycles

US IG Total Return Index Around Last Hike (t0=100)



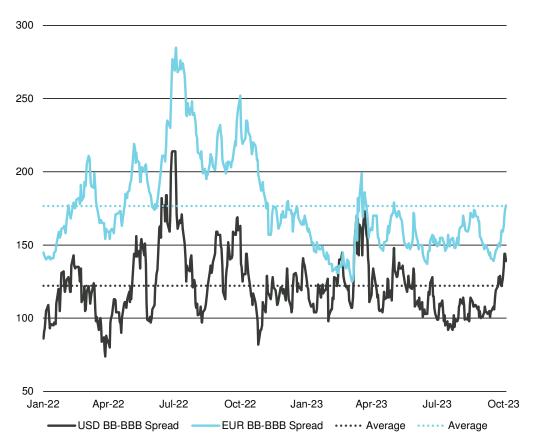
Past performance is not an indication of future results.

Source: Morgan Stanley, Vontobel, 9.2023. Note: Total returns in IG consistently picked up after the final Fed hike, looking back at the past six hiking cycles.

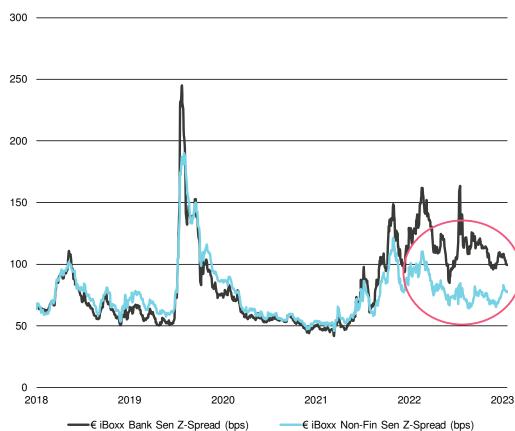
Valuation

#10. Comparing rating and sector categories offers value to investors...

BBs are getting more attractive recently



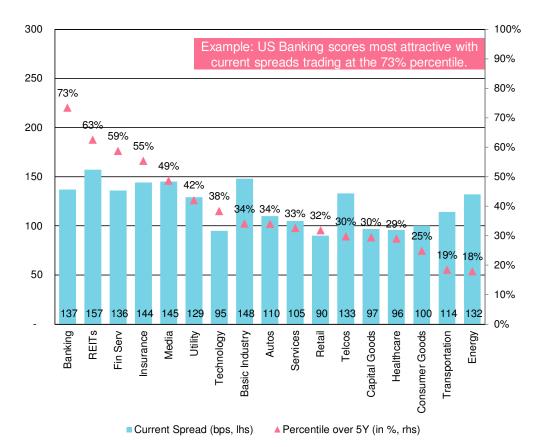
Financials vs. Non-Financials at attractive levels



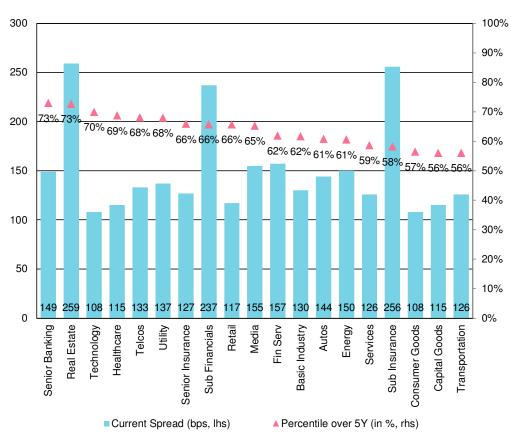
Valuation

...with more dispersion on a detailed sector/ issuer level.

USD IG Universe



EUR IG Universe



Summary: How may investors extract value?

How does the world look?

Macroeconomics:

A recession seems not to arrive and inflation is trending lower, but slowly. Central banks should be largely done.

Microeconomics:

Credit metrics slightly deteriorating but from strong levels. Higher financing costs but rating improvements.

Technicals:

High issuance levels are slowing down while investor appetite remains strong.

Valuation:

Substantially higher yields and market dispersion should attract investors.

How may investors extract value?

Take an active approach and diversify risks on a **global** scale. Look for resilient sectors.

Look for robust issuers able to benefit from a stable to improving rating trend.

Screen for new issues with an attractive premium and higher coupons.

Higher coupons from new bonds translate into higher income. Sector and rating comparisons offer relative value opportunities.

This is not the end...

...as there are obviously more interesting topics on our agenda, and we are more than happy to share our thoughts with you.



Christian Hantel Executive Director Asset Management



Marc van Heems Director Asset Management



Pam Gelles Director Asset Management

Thank you.

Important Information

This marketing document was produced by one or more companies of the Vontobel Group (collectively "Vontobel") for institutional clients. This document is for information purposes only and nothing contained in this document should constitute a solicitation, or offer, or recommendation, to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. Information provided should not be construed as investment advice or any other kind of advice on legal, tax, financial or other advice or a recommendation to purchase, hold or sell any investment. No representation is given that the securities, products, or services discussed herein is suitable for any particular investor. Neither asset allocation nor diversification assure a profit or protect against loss in declining markets.

Information, opinions and estimates provided herein are subject to change and may have already been acted on by Vontobel for their purposes. Such information is not intended to predict actual results and no assurances are given with respect thereto. Some of the information provided may contain projections or other forward-looking statements regarding future events or future financial performance of countries, markets and/or investments. These statements are only opinion and actual events or results may differ materially. The reader must make their own assessment of the relevance, accuracy and adequacy of such information and make such independent investigations as they consider necessary or appropriate for the purpose of such an assessment. All information contained in this document, particularly any share prices, calculation data and forecasts, are based on the best information available at the date indicated in the document. Although we believe that the information provided in this document is based on reliable sources, we cannot assume responsibility for the quality, correctness, timeliness or completeness of the information contained herein including that which has been obtained from or is based upon trade and statistical services or other third party sources.

Past performance is not a reliable indicator of current or future performance. Investing involves risk, including possible loss of principal and there no assurance that investment objectives will be achieved.

Indices are unmanaged and have been provided for discussion purposes only. No fees or expenses are reflected and one cannot invest directly in an index. Any index referred to herein is the intellectual property (including registered trademarks) of the applicable licensor. Any product based on an index is in no way sponsored, endorsed, sold or promoted by the applicable licensor and it shall not have any liability with respect thereto. Refer to vontobel.com/terms-of-licenses for more details.

<u>United States</u>: Vontobel Asset Management, Inc. is registered with the U.S. Securities and Exchange Commission as an investment adviser under the Investment Advisers Act of 1940, as amended, in the USA. Registration as an Investment Advisor with the U.S. Securities and Exchange Commission does not imply a certain level of skill or expertise. Advisory services for strategies discussed herein are offered through a Participating Affiliate structure between Vontobel Asset Management, Inc., Vontobel Asset Management AG, and Vontobel Asset Management Asia Pacific Ltd. Where applicable, certain investment staff may be deemed as Associated Persons and therefore subject to SEC requirements as part of the Participating Affiliate structure.

<u>Canada</u>: Information herein is provided for use with permitted clients / institutional investors only. Vontobel operates in connection with our investment and business activity pursuant to the following: Vontobel Asset Management Inc. relies on the International Adviser Exemption in the provinces of Alberta, British Columbia, Saskatchewan, Ontario and Quebec and the Investment Fund Manager Exemption in Ontario and Quebec. Vontobel Asset Management AG relies on the Investment Fund Manager Exemption in the provinces of Ontario and Quebec.

<u>US Offshore and LatAm</u>: Information herein prepared and approved for institutional / professional investors and approved for use in certain jurisdictions only. Vontobel offers a variety of products and services intended solely for qualified investors from certain countries or regions. Your country of legal residence will determine the products or services that are available to you. Information herein should not be considered a solicitation or offering for the sale of any investment product or service to any person in any jurisdiction where such solicitation or offer would be unlawful or prohibited. Furthermore, this information is not intended for use in any jurisdiction which would subject Vontobel to any registration, licensing or other authorization requirement within such jurisdiction or country. It is the responsibility of the recipient to inform themselves and observe applicable regulations and restrictions for their respective jurisdiction(s). *Information herein is not intended for retail investors and/or distribution to the general public in any jurisdiction.*

Although Vontobel believes that the information provided in this document is based on reliable sources, it cannot assume responsibility for the quality, correctness, timeliness or completeness of the information contained in this document. Except as permitted under applicable copyright laws, none of this information may be reproduced, adapted, uploaded to a third party, linked to, framed, performed in public, distributed or transmitted in any form by any process without the specific written consent of Vontobel. To the maximum extent permitted by law, Vontobel will not be liable in any way for any loss or damage suffered by you through use or access to this information, or Vontobel's failure to provide this information. Our liability for negligence, breach of contract or contravention of any law as a result of our failure to provide this information or any part of it, or for any problems with this information, which cannot be lawfully excluded, is limited, at our option and to the maximum extent permitted by law, to resupplying this information or any part of it to you, or to paying for the resupply of this information or any part of it to you. Neither this document nor any copy of it may be distributed in any jurisdiction where its distribution may be restricted by law. Persons who receive this document should make themselves aware of and adhere to any such restrictions.

© 2023 Vontobel Asset Management, Inc. All Rights Reserved

Important Legal Information for Australia & New Zealand

This document has been prepared by a company of the Vontobel Group ("Vontobel"). Vontobel is represented in Australia by Vontobel Asset Management Australia Pty Limited (ABN 80 167 015 698), which is the holder of Australian Financial Services Licence number 453140 ("Vontobel Australia"). Vontobel and Vontobel Australia are also an Overseas Financial Adviser in the meaning of the Financial Advisers Act 2008 of New Zealand ("FAA") and neither Vontobel nor any of its affiliates or subsidiaries has a presence in New Zealand.

The provision of this document to any person does not constitute an offer of a financial product to that person or an invitation to that person to apply for a financial product. Unless otherwise expressly stated to the contrary, this information is not a recommendation to invest in any investments, securities or financial products offered by Vontobel Australia or any other member of the Vontobel Group. Although Vontobel and Vontobel Australia believes that the information provided in this document is based on reliable sources, they cannot assume responsibility for the quality, correctness, timeliness or completeness of the information contained in this document.

The information in this document has been prepared without taking into account any investor's investment objectives, financial situation or particular needs. This information is not designed for the purpose of providing personal financial product or investment advice. Before acting on the information you should consider its appropriateness having regard to your investment objectives, financial situation and needs. You can either make this assessment yourself or seek the assistance of any adviser.

Vontobel and Vontobel Australia explicitly reserves the right to change, amend or delete parts of this document or the document as a whole without further notice.

All information contained in this document, particularly any share prices, calculation data and forecasts, are based on the best information available at the date indicated in the presentation. Vontobel and Vontobel Australia do not guarantee any particular rate or return, the performance of any investment, or the repayment of capital from any investment. Investment is subject to investment and other risks. Possible risks could include delays in repayment and loss of income or capital invested.

Past performance, simulations or forecasts are not reliable indicators of current or future performance. Commissions, fees and other forms of remuneration may affect the performance negatively.

Not all products and services referred to in this information are provided by the same Vontobel Group company.

This information is only intended to be provided to persons:

- in Australia if that person is a wholesale client for the purposes of section 761G of the Corporations Act of Australia; and
- · in New Zealand if that person is a wholesale client for the purposes of section 5C of the FAA.

This document is not intended to be distributed or passed on, directly or indirectly, to any other class of persons in Australia or New Zealand. This document has not been prepared specifically for Australian or New Zealand investors. It:

- may contain references to dollar amounts which are not Australian or New Zealand dollars;
- may contain financial information which is not prepared in accordance with Australian or New Zealand law or practices;
- · may not address risks associated with investment in foreign currency denominated investments; and
- · does not address Australian or New Zealand tax issues.

Except as permitted under applicable copyright laws, none of this information may be reproduced, adapted, uploaded to a third party, linked to, framed, performed in public, distributed or transmitted in any form by any process without the specific written consent of Vontobel or Vontobel Australia.

To the maximum extent permitted by law, Vontobel Australia or Vontobel will not be liable in any way for any loss or damage suffered by you through use or access to this information, or Vontobel Australia or Vontobel's failure to provide this information. Our liability for negligence, breach of contract or contravention of any law as a result of our failure to provide this information or any part of it, or for any problems with this information, which cannot be lawfully excluded, is limited, at our option and to the maximum extent permitted by law, to resupplying this information or any part of it to you, or to paying for the resupply of this information or any part of it to you.

Neither this document nor any copy of it may be distributed in any jurisdiction where its distribution may be restricted by law. Persons who receive this report should make themselves aware of and adhere to any such restrictions. In particular this report must not be distributed or handed over to US persons and must not be distributed in the USA. Any use, in particular the total or partial reproduction of this document or disclosure to third parties is only permitted with the prior written consent of Vontobel.

Important Legal Information for Japan, Singapore & Hong Kong

This document is prepared by Vontobel Asset Management Pte. Ltd. (Financial Instruments Business Operator conducting Investment Advisory and Agency Business) (Director of Kanto Local Finance Bureau (Kinsho) No. 3214) in order to provide general information only, and is not intended as a solicitation for the purchase or sale of any financial instruments, or as a solicitation for an investment management or investment advisory relationship.

This document is to be used solely by your company for the purpose of research and informational purposes, and may not be copied, reproduced, used for unrelated purposes or provided outside your company without our company's consent.

Although this document has been prepared based on information that we believe to be reliable, we do not warrant its accuracy or reliability. The information and data presented here are as of the date of preparation of this document.

The historical performance and wording of this material do not warrant or imply any future operating results. Past performance is not a predictor of future performance or results.

All rights and obligations relating to the information in this material belong to the information provider, and the content may be varied or modified without notice for any reason determined by the information provider.

Any investment or other judgment based on the information in this material shall be made at the sole responsibility of the reader, and neither Vontobel Asset Management Pte. Ltd. nor any other information provider shall be held liable in any way for any loss caused by the information in this material.

本書は、投資助言・代理業の登録を受けた金融商品取引業者であるVontobel Asset Management Pte. Ltd. (関東財務局長(金商)第3214号)が、様々な投資戦略に関する需要調査の一環として、資産運用会社の概要や投資戦略などに関する情報提供の目的で作成したものであり、金融商品の取引の勧誘を意図するものでは[なく、また、投資一任契約や投資顧問契約の勧誘を意図するものでも]ありません。

本書は、専ら貴社による調査及び情報収集の目的のために交付されるものであり、当社の同意なく本書を複製又は第三者に開示すること、また、当該目的以外の目的で本書を使用することは禁止されます。

本書に記載された過去の業績やその他の情報は、将来の結果を保証するものではありません。また、過去の業績は、将来の業績や結果を予想するものでもありません。

本書に記載された情報に関する一切の権利及び義務は情報の提供者に帰属し、その内容は、情報提供者の判断により事前の予告なく変更される可能性があります。

本書に記載された情報に基づいて行われる投資その他の判断は、すべて貴社の責任において行われるものであり、Vontobel Asset Management Pte. Ltd. 及びその他の情報の提供者は、本書に記載された情報に起因して生じた損害について一切の責任を負いません。

The fund and its sub-funds are not available to retail investors in Singapore. Selected sub-funds of the fund are currently recognized as restricted schemes by the Monetary Authority of Singapore. These sub-funds may only be offered to certain prescribed persons on certain conditions as provided in the "Securities and Futures Act", Chapter 289 of Singapore. This document was approved by Vontobel Pte. Ltd., which is licensed with the Monetary Authority of Singapore as a Capital Markets Services Licensee and Exempt Financial Adviser and has its registered office at 8 Marina Boulevard, Marina Bay Financial Centre (Tower 1), Level 04-03, Singapore 018981. This advertisement has not been reviewed by the Monetary Authority of Singapore.

The fund is not authorized by the Securities and Futures Commission in Hong Kong. It may only be offered to those investors qualifying as professional investors under the Securities and Futures Ordinance. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution and if you are in doubt about any of the contents of this document, you should obtain independent professional advice. This document was approved by Vontobel (Hong Kong) Ltd., which is licensed by the Securities and Futures Commission of Hong Kong and provides services only to professional investors as defined under the Securities and Futures Ordinance (Cap. 571) of Hong Kong and has its registered office at 1901 Gloucester Tower, The Landmark 15 Queen's Road Central, Hong Kong. This advertisement has not been reviewed by the Securities and Futures Commission.